# Revenue Officers: The Key to Protecting County Budgets

Betty Peterson, Madison Co. Sales Tax Director Kirk Keith, Tuscaloosa Co. Special Tax Board Manager Kim Creech, Baldwin Co. Clerk/Treasurer & CROAA President



# 1997: CROAA Organized

#### Founders

- Betty Peterson
- Butch Burbage
- Roger Adams
- Ed Simms

- Janice Stewart
- Don Allen
- Sandra Hodo

#### Special thanks to ACCA!

Sonny Brasfied, Mary Pons & Buddy Sharpless



# 1998: CROAA Education Program

 Center for Governmental Services at Auburn University began hosting education program



## 1998: Active Year in Legislature

- Act 191 Local Tax Procedures
  - Banned contingency fee auditing
  - Required private auditing companies to disclose client list, notify of refund



## 1998: Active Year in Legislature Cont'd

#### Act 191 Local Tax Procedures

- Created ALTIST (Alabama Local Tax Institute of Standards & Training), which oversees certification program for private auditing firms
- Allowed state and locals to exchange tax information



# Act 192 Local Tax Simplification

- Lowered fee to locals charged by state for tax administration (max 2%)
- Changed frequency of tax disbursements to locals from state (biweekly)
- Established interest rate charged on delinquent taxes



## Act 192 Local Tax Simplification Cont'd

- Required all audits be conducted in accordance with Taxpayer Bill of Rights
- Allowed for quarterly tax filing
- Prohibited gross receipts tax in the nature of a sales tax after 2/25/1997



#### 2003: Streamlined Sales Tax Project

- CROAA worked to stop legislation that could have cost counties millions in sales tax collections
  - Only allowed 2 tax rates
  - Changed point of tax from destination to origin
  - Eliminated many discounted rates for items such as automobiles, mining equipment and farm equipment
  - Potentially eliminated local collection of authority



## 2013: ONESPOT Legislation Passed

- ONESPOT Optional Network Election Single Point Online Transactions
  - Allowed locals FREE use of State Department of Revenue MAT system
  - Provided subsidies to locals for ONESPOT adoption (software, hardware, etc.)
  - Reduced cost of collection for locals
  - Simplified tax filing requirements for businesses



## 2014: Alabama Tax Tribunal Legislation

- Previously known as Administrative Law Judge (Judge Thompson served more than 33 years)
- Set up 3-Judge panel to hear tax cases (locals were given option to opt out)
- Provides more consistency among taxing authorities
- Lowered costs of appeals for business and taxing authorities
- Created more independence



#### 2015: Simplified Sellers Use Tax Act 2015-448

- Voluntary program for businesses currently without Nexus in Alabama to remit tax
- Flat 8% charged
  - State 4%, County 2%, City 2%
- Based on population from most recent federal census
- According to Alabama Retail Association, the Act has generated in excess of \$38,180,000 in tax collections
  - https://alabamaretail.org/advocacy/action/stateissues/simplified-sellers-use-tax/



#### What's Next?

- Ability to collect all revenue due based on Alabama law
- Taxation is changing, thus our laws need to adapt in order to keep collections at current levels.



# **CROAA Dues-Paying Members**

 For the 2017 CROAA fiscal year (ending 11/1/17), only 20 counties had dues-paying members.



## **CROAA Dues-Paying Members Cont'd**

- Baldwin
- 2. Bibb
- 3. Blount
- 4. Calhoun
- 5. Chambers
- 6. Colbert
- 7. Covington

- 8. Cullman
- 9. DeKalb
- 10. Etowah
- 11. Lawrence
- 12. Madison
- 13. Marshall
- 14. Mobile

- 15. Montgomery
- 16. Morgan
- 17. Russell
- 18. St. Clair
- 19. Shelby
- 20. Tuscaloosa



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