

# COUNTY GOVERNMENT EDUCATION INSTITUTE

## CROAA UPDATE CLASS

October 11-12, 2017

Marriott Prattville Hotel & Conference Center at Capitol Hill

### Wednesday, October 11

- 10:00 a.m. Welcome and Introductions
- 10:15 a.m. Meeting the New Alabama Commissioner of Revenue  
*Commissioner Vernon Barnett, Alabama Department of Revenue*
- 10:30 a.m. 2017 Legislation Update  
*Deputy Commissioner Mike Gamble, Alabama Department of Revenue*
- 11:00 a.m. Wholesale to Retail Accountability Program (WRAP)  
*Deputy Commissioner Curtis Stewart, Alabama Department of Revenue*
- Noon Lunch
- 1:00 p.m. Explanation of the State Legislative Process  
*Terri Reynolds, ACCA Director of Public Policy*
- 1:30 p.m. Administrative Rules Update  
*Cameran Clark, Alabama Department of Revenue*
- 2:30 p.m. Break
- 2:45 p.m. Collection of Local Taxes from Gas Stations, Convenience Stores and Tobacco  
*Amy Beard, Madison County*
- 4:00 p.m. New Sales Tax Rules  
*Rouen Reynolds, Alabama Department of Revenue*
- 5:00 p.m. Adjourn

### Thursday, October 12

- 8:00 a.m. Business Privilege Licenses  
*Lee Poe, Alabama Department of Revenue*
- 8:30 a.m. CROAA Membership Engagement and Growth Open Dialogue  
*Amy Beard, Madison County*
- 9:00 a.m. New Economy v. Our Old Tax System

*Deputy Commissioner Joe Garrett, Alabama Department of Revenue*

- 9:30 a.m. Voluntary Disclosure Agreements  
*Christy Vandevender, Alabama Department of Revenue*
- 10:00 a.m. Break
- 10:15 a.m. Emerging Issues  
*Sonny Brasfield, ACCA Executive Director*
- 11:00 a.m. Cold Call Training  
*Janel Bell-Haynes, Alabama State University*  
*Amy Beard, Madison County*
- Noon Lunch
- 12:30 p.m. Managing Critical Conversations within Diversity  
*Sharleen Smith, Director of Professional Development, Troy University*  
*Stephen Woerner, Senior Trainer and Organizational Consultant, Troy University*
- 1:30 p.m. Best Practices Open Dialogue
- 2:00 p.m. Test and Evaluation
- 3:00 p.m. Adjourn