#### PRESENTATION BY



**Daniel Autrey** 



## How the Alabama Medical Cannabis Commission came to be



June 10, 2019
Alabama Medical
Cannabis Study
Commission was
formed



May 6, 2021
Legislature
passed Senate
Bill 46 which
created the
Medical Cannabis
Commission



May 17, 2021
Governor Ivey signed
Alabama Act 2021-450 into law



July 1, 2021
14 members of the Commission were appointed



October 1, 2021
Director and staff
hired.

### Commission Members



Dr. Sam Blakemore Pharmacist Birmingham, Alabama



**Taylor Hatchett**Farmer
Chilton Co., Alabama



**Dr. Steven Stokes** Oncologist Dothan, Alabama



Rex Vaugh Farmer Huntsville, Alabama



**Dwight Gamble**Banker
Headland, Alabama



Dr. Angela Martin Pediatrician Anniston, Alabama



Judge Charles Price Circuit Judge Montgomery, Alabama



Dr. William Saliski
Pulmonologist
Montgomery, Alabama



**Dr. Eric Jensen**Biochemist
Brownsboro, Alabama



James Harwell Nursery/Landscaper Montgomery, Alabama



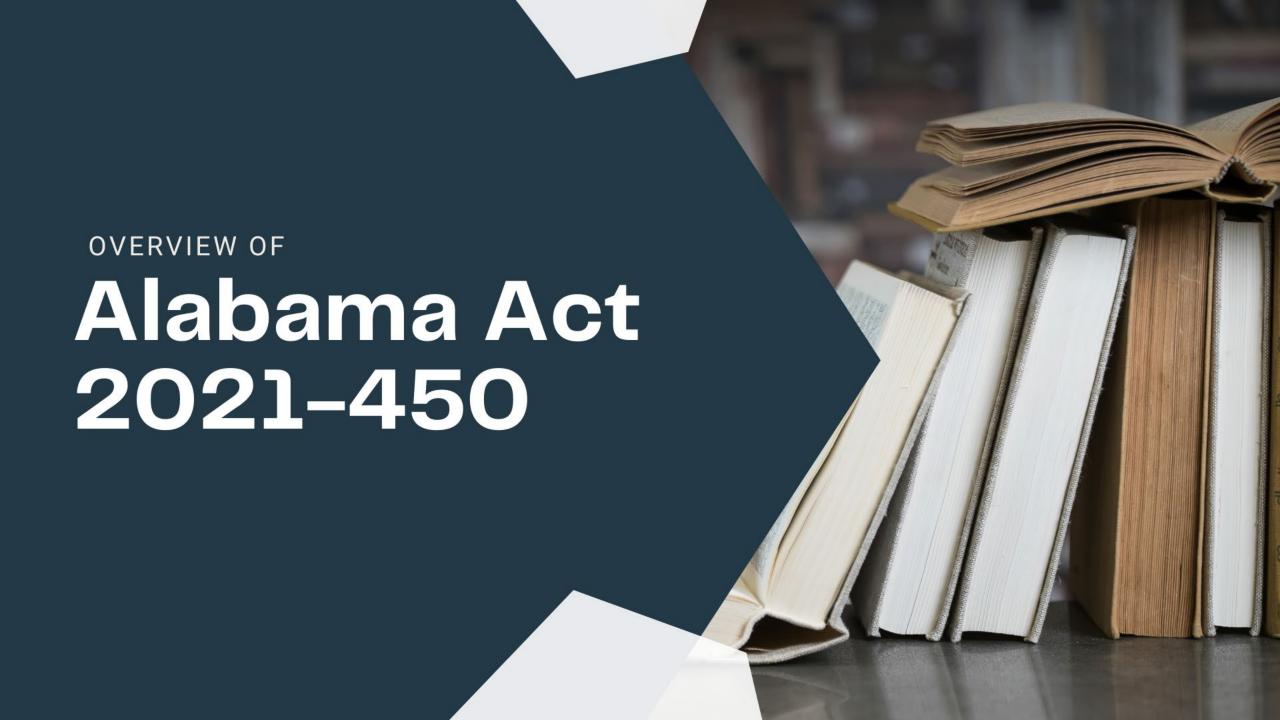
Loree Skelton Healthcare Attorney Birmingham, Alabama



**Dr. Jerzey Szaflarski** Neurologist Birmingham, Alabama



Dion Robinson
ALEA Special Agent
Tuskegee, Alabama





# Qualifying Medical Conditions

- Autism Spectrum Disorder
- Cancer related cachexia, nausea or vomiting, weight loss
- Crohn's Disease
- Depression
- Epilepsy or a condition causing seizures
- HIV/AIDS related nausea or weight loss
- Panic Disorder
- · Parkinson's Disease
- Persistent nausea
- Post-Traumatic Stress Disorder (PTSD)
- Sickle Cell Anemia
- Spasticity associated with Multiple Sclerosis or spinal cord injury
- A terminal illness
- Tourette's Syndrome
- Condition causing chronic or intractable pain



#### Allowed Products

- Oral tablet, capsule, tincture
- Non-sugarcoated gelatinous cube, gelatinous rectangular cuboid, or lozenge
- · Gel, oil, cream, or topical preparation
- Suppository
- Transdermal patch
- Nebulizer
- Liquid or oil for administration using an inhaler

#### Products NOT Allowed

- Raw plant material
- Products that could be smoked or vaped
- Food products such as cookies or candies



#### Physician Requirements

Hold active license to practice medicine

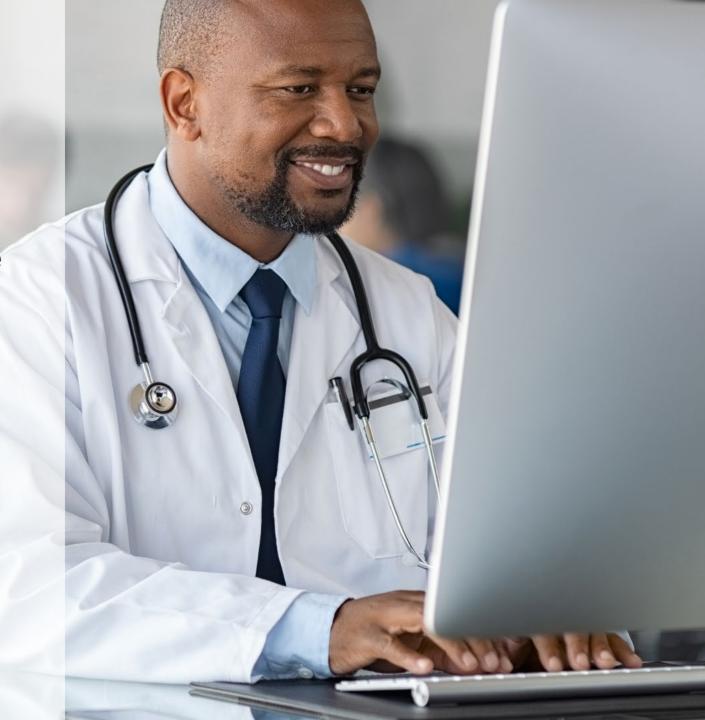
Complete 4 hour course on medical cannabis and pass exam

Meet additional qualifications established by the State Board of Medical Examiners

#### **Patient Registry System**

Does all of the following:

- 1. Receives and records physician certification
- 2. Tracks qualified patient and caregiver registration
- 3. Information relating to conditions and dosage
- 4. Verifies card is current
- Tracks purchases made by dispensary, date, time, amount, and type
- 6. Interfaces with seed-to-sale tracking system
- 7. Provides access to
  - State and local law enforcement
  - Health care practitioners
  - Registered certifying physicians
  - Dispensaries
  - The State Board of Medical Examiners
  - Licensed pharmacists



#### Medical Cannabis Card

#### Includes the following information

- Identifying Information:
  - o name, address, and date of birth
- Photo
- · Identity as patient or caregiver
- Expiration date
- Statement "This card is only valid in the State of Alabama"



So maybe you are wondering...

Where will medical cannabis products come from?



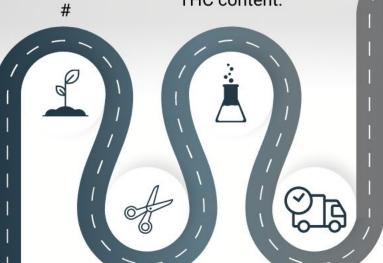


All phases of medical cannabis production will take place within Alabama's borders.

#### Seed-to-Sale Tracking

Tag viable plants
with a unique ID
The

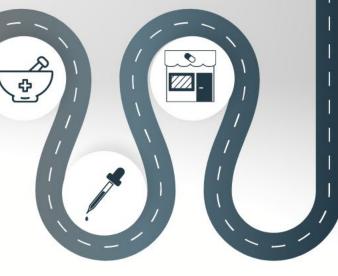
Record test results for pesticides, microbials, and THC content.



Record trim, waste, and harvest. Create detailed transport manifest.

Manufacture raw cannabis into new products. Check patient registration.
Record final sale information.

TO SALE.



Record inputs and additives. Generate labels.



# Cannabis Business License Types



**Cultivator**Up to 12 Licenses



**Processor**Up to 4 Licenses



Dispensary
Up to 4 Licenses
Each licensee can operate
up to 3 locations.



Secure
Transporter
No License Limits



State Testing Laboratory
No License Limits



Integrated Facility
Up to 5 Licenses
Authorizes the Licensee to
cultivate, process, transport and
dispense medical cannabis.







Notwithstanding any other provision of this chapter to the contrary, the commission shall not permit a dispensary to operate a dispensing site in any municipality or unincorporated area of a county unless the municipality or county has authorized the operation of dispensing sites within its boundaries, as provided in subdivision (2).

§20-2A-51 and §20-2A-64

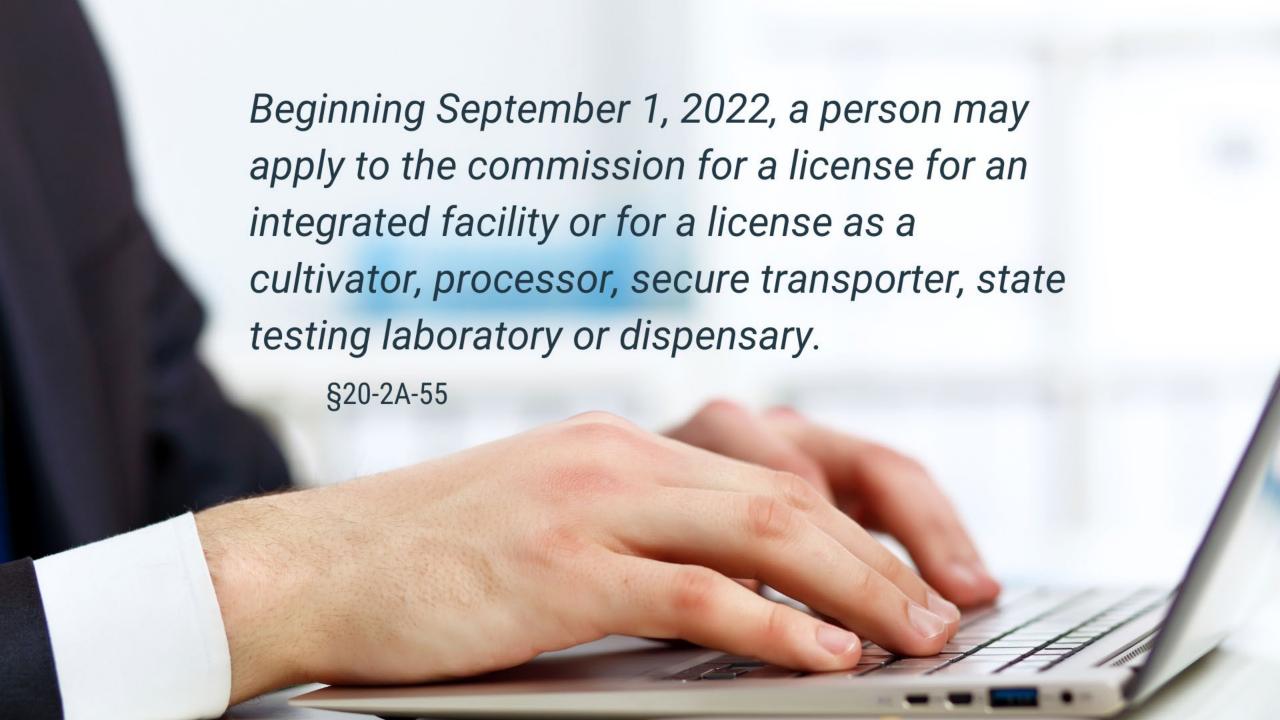


- (2) Any county commission, by resolution, may authorize the operation of dispensing sites in the unincorporated areas of the county, and the governing body of any municipality, by ordinance, may authorize the operation of dispensing sites within the corporate limits of the municipality. The county commission or municipal governing body shall notify the commission not more than seven calendar days after adopting the resolution or ordinance
- (3) This subsection does not prohibit a municipality from adopting zoning ordinances restricting the operation of dispensing sites within its corporate limits.





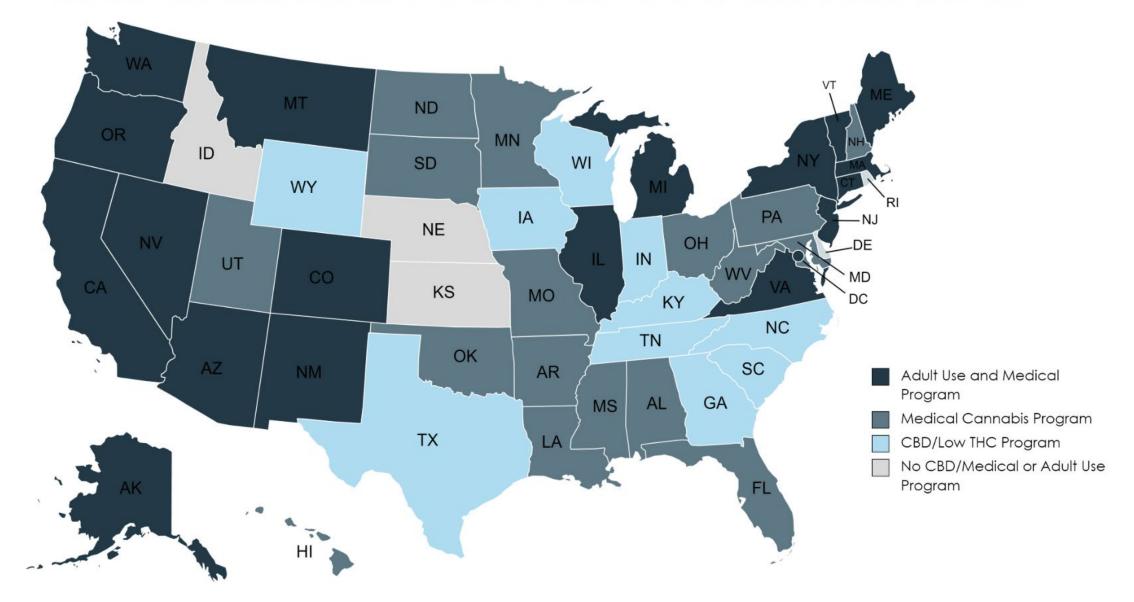




**Factors** the Commission may consider when granting licenses

- Integrity, moral character, business probity, financial ability/experience
- Ability to maintain required financial guarantees
- Source and total amount of applicant's capitalization
- Criminal history
- Bankruptcy within last 7 years
- Complaint regarding tax payment
- History of noncompliance with regulatory requirements
- Current defendant in litigation relating to business practices
- Ability to conduct operations
- History of business activities
- Proposed location(s)
- Other standards established by rules

#### Cannabis Laws in America



#### Medical Cannabis Revenues from Other States

It is difficult to project what Alabama's revenue might be. But it seems fair to take a glance at several states around Alabama to observe what their medical cannabis revenues are.



#### Arkansas

- Program launched in 2019.
- As of this past September, Arkansas had reached \$47 million in tax collections from the state's medical cannabis industry.
- \$23 million was collected in 2021 alone.
- Tax Rate:
   State Sales Tax 6.5%
  - + a Privilege Tax at 4%



#### Missouri

Program launched in 2020.

• 300 facilities operating.

• 158,169 qualified patients.

 Only 14 months after the first sale to a qualified patient occurred, the Missouri program reached \$200 million in sales



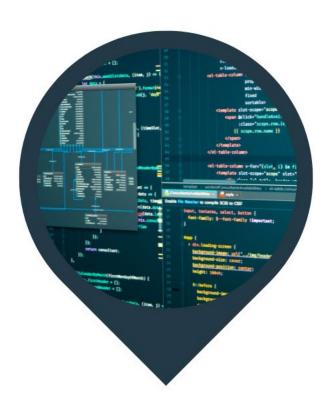


- Program launched in 2019.
- Similar to Alabama, Louisiana's framework for dispensing medical cannabis was initially very restrictive.
- Recently enacted legislation in Louisiana adds raw cannabis (flower) to the list of products available for sale.
- With this addition, revenues are projected to be \$100 million in 2022 and could reach \$400 million by 2025

#### **Building the Program**



Establishing Rules and Regulations



Obtaining Necessary Databases



Developing
Applications for
Business Licenses

#### Rules and Regulations Timeline



Draft Rules Published

June 30, 2022



Commission Adoption

August 11, 2022



Publication August 31, 2022

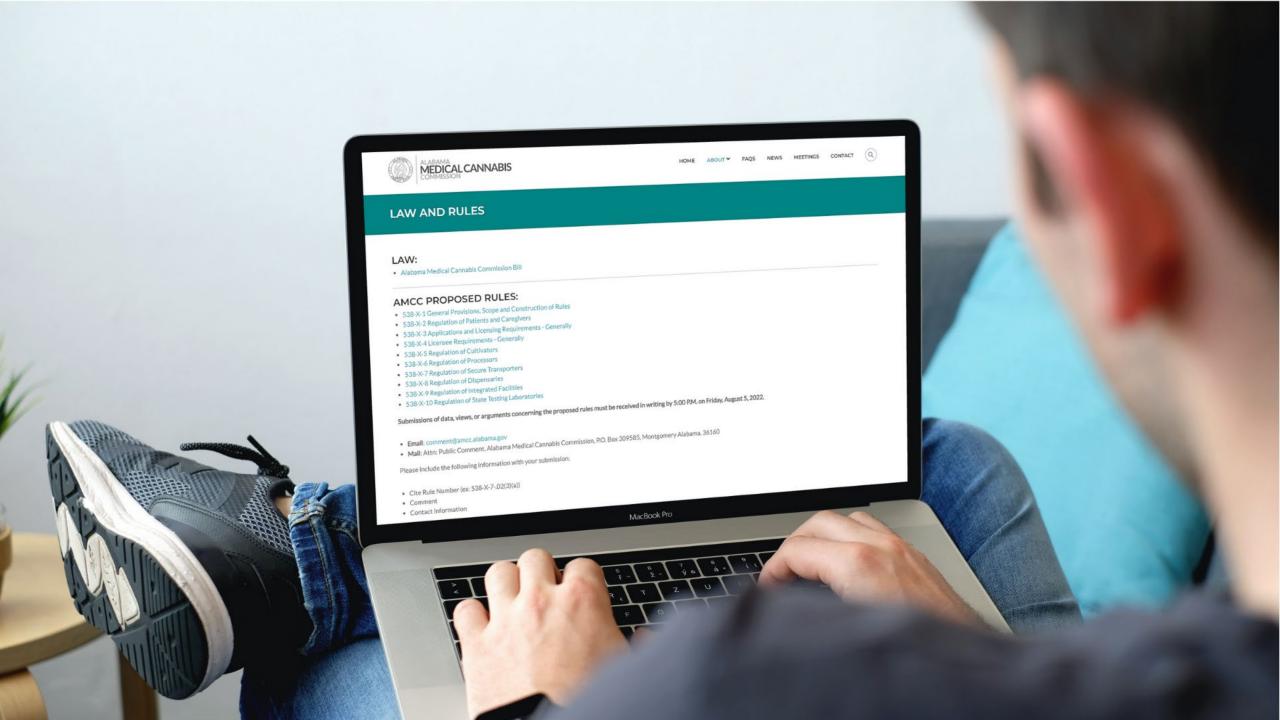


Rules Become Effective

October 17, 2022

Public Comment Period

July 1 - August 5





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amcc.alabama.gov



THANK YOU

## Questions